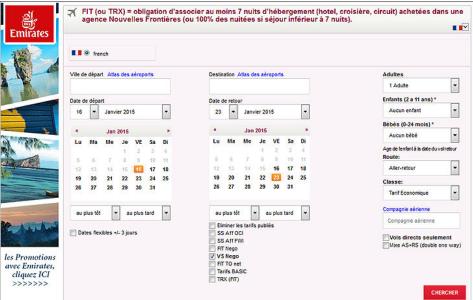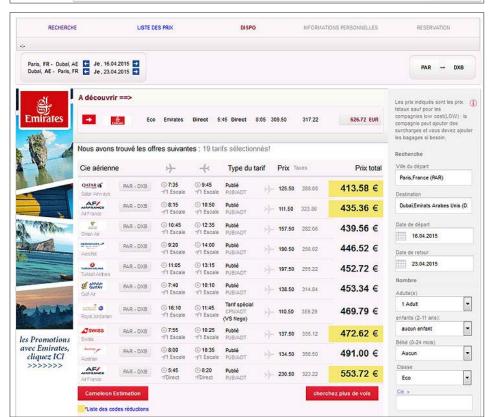# B2B Agentweb

Inventory suppliers as well as travel agencies are pressured by the market to optimize agent productivity and maximize profitability.

Agents need a system that can simultaneously search, analyze and book a vast array of fares inventory from different sources as well as branded fares and Ancillary items. (GDS, Charters, low cost carriers, direct connect, consolidated fares etc.)
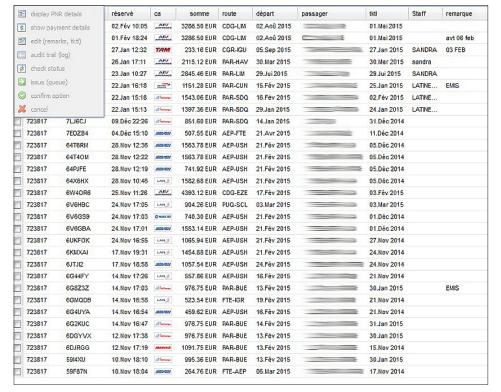
Ypsilon Agentweb not only displays a comprehensive list of rule proofed applicable fares but effectively retrieves their availability within seconds, allowing agents to streamline, improve work flow and increase productivity. Agents that access the consolidator intranet are able to see and book their contracted fares through the consolidator database and book them within seconds. Ypsilon Agentweb handles complex restrictions that can govern a single net or commission based fare without errors and is customized to the travel agency business agreement with its consolidator.

MainFeatures

- Merges fares from different sources: Consolidator nets and negos, published fares, low cost carriers and charters.
- Independence from single GDS
- Single or multiple airline selection possible
- Live display of GDS availability, Net fares and low-cost & charter carriers for direct comparison
- Calendar search
- Radius search
- Net price display can be enabled or disabled
- Net and retail price shown side by side if desired
- On the fly mark-up/percent off calculation enabled
- Automated PNR placement on predefined PCC or office ID
- Enhanced statistics for inventory suppliers
- Optimized scan reduction and management through permanent caching mechanisms
- Scan and booking ratio statistics per agency or branch
- Statistics booking date vs departure date
- Ghost PNRs creation for low-costs carrier bookings
- Passenger profile selection and PNR merge

B2B Agentweb

YPSILON.NET AG

	display PNR details	réservé	ca	somme	route	départ	passager	tktl	Staff	remarque
	show payment details	02.Fév 10:05	AF	3286.50 EUR	CDG-LIM	02.Aoû 2015		01.Mai 2015		
	edit (remarks, tktl)	01.Fév 18:24	AF	3286.50 EUR	CDG-LIM	02.Aoû 2015		01.Mai 2015		avt 06 feb
	audit trail (log)	27.Jan 12:32	TAM	233.16 EUR	CGR-IGU	05.Sep 2015		27.Jan 2015	SANDRA	03 FEB
	check status	26.Jan 17:11		2115.12 EUR	PAR-HAV	30.Mar 2015		30.Mar 2015	sandra	
	issue (queue)	23.Jan 10:27		2845.46 EUR	PAR-LIM	29.Jui 2015		29.Jui 2015	SANDRA	
	confirm option	22.Jan 16:18		1151.28 EUR	PAR-CUN	15.Fév 2015		25.Jan 2015	LATINE...	EMIS
	cancel	22.Jan 15:18		1543.06 EUR	PAR-SDQ	16.Fév 2015		02.Fév 2015	LATINE...	
		22.Jan 15:13		1397.36 EUR	PAR-SDQ	29.Jan 2015		24.Jan 2015	LATINE...	
723817	7LJ6CJ	09.Déc 22:26		851.60 EUR	PAR-SDQ	14.Jan 2015		31.Déc 2014		
723817	7EDZB4	04.Déc 15:10		507.55 EUR	AEP-FTE	21.Avr 2015		11.Déc 2014		
723817	64T6RM	28.Nov 12:36		1563.78 EUR	AEP-USH	21.Fév 2015		05.Déc 2014		
723817	64T4OM	28.Nov 12:22		1563.78 EUR	AEP-USH	21.Fév 2015		05.Déc 2014		
723817	64PJFE	28.Nov 12:19		741.92 EUR	AEP-USH	21.Fév 2015		05.Déc 2014		
723817	64X6HX	28.Nov 10:46	LAN	1582.68 EUR	AEP-USH	21.Fév 2015		05.Déc 2014		
723817	6W4OR6	25.Nov 11:26	AF	4393.12 EUR	CDG-EZE	17.Fév 2015		03.Fév 2015		
723817	6V6HBC	24.Nov 17:05	LAN	904.26 EUR	PUQ-SCL	03.Mar 2015		03.Mar 2015		
723817	6V6GS9	24.Nov 17:03		740.30 EUR	AEP-USH	21.Fév 2015		01.Déc 2014		
723817	6V6GBA	24.Nov 17:01		1553.14 EUR	AEP-USH	21.Fév 2015		01.Déc 2014		
723817	6UKFOK	24.Nov 16:55	LAN	1085.94 EUR	AEP-USH	21.Fév 2015		27.Nov 2014		
723817	6KMXAI	17.Nov 19:31	LAN	1454.88 EUR	AEP-USH	21.Fév 2015		24.Nov 2014		
723817	6JTJI2	17.Nov 18:58		1057.54 EUR	AEP-USH	24.Fév 2015		24.Nov 2014		
723817	6G44FY	14.Nov 17:26	LAN	557.86 EUR	AEP-USH	16.Fév 2015		21.Nov 2014		
723817	6G8Z3Z	14.Nov 17:03		976.75 EUR	PAR-BUE	13.Fév 2015		30.Jan 2015		EMIS
723817	6GMQDB	14.Nov 16:58	LAN	523.54 EUR	FTE-IGR	19.Fév 2015		21.Nov 2014		
723817	6G4UYA	14.Nov 16:54		459.62 EUR	AEP-USH	16.Fév 2015		21.Nov 2014		
723817	6G2KUC	14.Nov 16:47		976.75 EUR	PAR-BUE	14.Fév 2015		31.Jan 2015		
723817	6DGYVX	12.Nov 17:38		976.75 EUR	PAR-BUE	13.Fév 2015		30.Jan 2015		
723817	6DJRGG	12.Nov 17:19	AERIAL	1091.75 EUR	PAR-BUE	13.Fév 2015		15.Nov 2014		
723817	59I4XU	10.Nov 18:10		995.36 EUR	PAR-BUE	13.Fév 2015		30.Jan 2015		
723817	59F87N	10.Nov 18:04		264.76 EUR	FTE-AEP	06.Mar 2015		17.Nov 2014		

Benefits

- Supplier Controlled segment owner-ship with Full PNR access
- Post sale booking and statistic management tool for the B2B agency
- Display current status of PNR's in the GDS, queue to consolidator for ticketing and add remarks
- On the fly mark-up calculation per B2B
- Increase GDS segment compensation
- Enlarge distribution platform
- Ability to define price level individually for every single agency with selective viewer-ship of restricted fares
- Monitor look to book ratio of agency travel agency
- Increase agent close ratio, Handle more calls, Eliminate debit memos
- Cross sell Hotels and Cars

New functionalities

- Ancillary items
- Fare families
- Mini rules
- Payable seat requests
- Extreme search
- Nego space/Unifare

Security

- Fully PCI DSS compliant
- Fraud prevention available
- Payment via third party PSP enabled
- Payment via Ypsilon PSP with direct link to acquiring banks possible.
- Payment via Virtual credit card (Enett, Wirecard, American express, JP Morgan)

Published

Unifare, Corporate, Cat 25/35, Net, STU (Student), YTH (Youth fares), Military, Negotiated, INF, CHD, ITX /Tour ops, PTC passenger type code

Vertical Integration of IT Solutions for the Travel Industry

The travel industry requires more than ever fully integrated solutions as opposed to patchworks of hard to maintain incompatible software.

Ypsilon provides end-to-end IT solutions for the travel industry ranging from fare management, multi GDS B2B/B2C booking engines and XML API, lowcost carrier content, hotel and car engines, ticketing robots, mid- and backoffice systems, tour-operator modules, cache data in diverse formats (EDF/OTDS/CSV), PCI DSS solutions, fraud prevention systems and payment solutions.

Our goal is to provide our customers with a complete turnkey solution to meet their specific needs at a highly competitive price.